

Broadway Minimum Basic Agreement Rate Schedule

September 1, 2010-August 31, 2011

Fees:

<u>Category</u>	<u>Director</u>	<u>Choreographer</u>	<u>Director-Choreographer</u>
<u>Musical</u>			
Fee	\$24,915	\$20,630	\$ 45,545
Advance	<u>\$37,365</u>	<u>\$31,140</u>	<u>\$ 68,505</u>
Total	\$62,280	\$51,770	\$114,050
<u>Dramatic Production</u>			
Fee	\$30,105	n/a	n/a
Advance	<u>\$23,515</u>		
Total	\$53,620		

Royalties:

Musical

Gross: .75% (Grey Zone: \$975 min +4% NOP between 100- 120% breakeven)	Gross: .5% (Grey Zone: \$490 min +2.5% NOP between 100- 120% breakeven)	Gross: 1.25% (Grey Zone: \$1,465 min +6.5% NOP between 100-120% breakeven)
NOP: 2.5% \$1,300 wkly Min (2.75% @ 125% recoup; Cap til recoup \$4,645)	NOP: 1% \$650 wkly Min (1.1% @ 125% recoup; Cap til recoup \$2,325)	NOP: 3.5% \$1,950 wkly Min (3.85% @ 125% recoup; Cap til recoup \$6,970)

Dramatic Production

Gross: 1.5% (Grey Zone: \$650 min +7.5% NOP between 100- 110% breakeven)
NOP: 3.5% \$950 wkly Min (3.85% @ 125% recoup; Cap til recoup \$3,470)

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<u>Category</u>	<u>Director</u>	<u>Choreographer</u>	<u>Director-Choreographer</u>
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Pension:

Initial	\$2,030	\$2,030	\$4,060
Weekly	\$ 195	\$ 195	\$ 390

Health:

Initial	\$1,400	\$1,400	\$1,400
Weekly	\$ 150	\$ 150	\$ 150

Per Diem:

	\$250	\$250	\$250
(In NY, LA, Boston, SF, Chicago, Washington D.C.)	\$300	\$300	\$300

Other information:

Please see separate rates sheets for Tours, Tiered Tours and SET Tours

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First Class Tours Minimum Basic Agreement Rate Schedule

September 1, 2010-August 31, 2011

Tours longer than 12 weeks:

<u>Category</u>	<u>Director</u>	<u>Choreographer</u>	<u>Director-Choreographer</u>
<u>Musical</u>			
Fee	\$24,915	\$20,630	\$ 45,545
Total	\$24,915	\$20,630	\$ 45,545
<u>Dramatic Production</u>			
Fee	\$21,790	n/a	n/a
Total	\$21,790		

Musical

Royalties	Weekly: \$1,595 + 2.5% Overage (Credit against overage \$798)	Weekly: \$1,275+ 1% Overage (Credit against overage \$638)	Weekly: \$2,870 + 3.5% Overage (Credit against overage \$1,436)
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Dramatic Production

Royalties	Weekly: \$1,595 + 3.5% Overage (Credit against overage \$798)
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Pension:

Initial	\$1,025	\$1,025	\$2,050
Weekly	\$ 105	\$ 105	\$ 210

Health:

Initial	\$ 750	\$ 750	\$ 750
Weekly	\$ 135	\$ 135	\$ 135

Per Diem:

	\$250	\$250	\$250
(In NY, LA, Boston, SF, Chicago, Washington D.C.)	\$300	\$300	\$300

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First Class Tours

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Limited Run Tour—Up to 12 weeks:

<u>Category</u>	<u>Director</u>	<u>Choreographer</u>	<u>Director-Choreographer</u>
<u>Musical</u>			
<u>Fee</u>	<u>\$17,060</u>	<u>\$14,240</u>	<u>\$31,300</u>
Total	\$17,060	\$14,240	\$31,300
<u>Dramatic Production</u>			
<u>Fee</u>	<u>\$14,475</u>	n/a	n/a
Total	\$14,475		

Musical

<u>Royalties</u>	Weekly: \$1,535 + 2.5% Overage (Credit against overage \$768)	Weekly: \$1,245 + 1% Overage (Credit against overage \$623)	Weekly: \$2,870 + 3.5% Overage (Credit against overage \$1,435)
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Dramatic Production

<u>Royalties</u>	Weekly: \$1,535 + 3.5% Overage (Credit against overage \$768)
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Pension:

Initial	\$1,025	\$1,025	\$2,050
Weekly	\$ 105	\$ 105	\$ 210

Health:

Initial	\$ 750	\$ 750	\$ 750
Weekly	\$ 135	\$ 135	\$ 135

Per Diem:

	\$250	\$250	\$250
(In NY, LA, Boston, SF, Chicago, Washington D.C.)	\$300	\$300	\$300

Other information:

Please see separate rates sheets for Broadway, Tiered Tours and SET Tours

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Tiered Tours Minimum Basic Agreement Rate Schedule

September 1, 2010-August 31, 2011

Tiered Tours longer than 12 weeks:

<u>Category</u>	<u>Director</u>	<u>Choreographer</u>	<u>Director-Choreographer</u>
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Musical

<u>Fee</u>	\$19,930	\$16,505	\$ 36,435
Total	\$19,930	\$16,505	\$ 36,435

Dramatic Production

<u>Fee</u>	\$17,435	n/a	n/a
Total	\$17,435		

Musical

<u>Royalties</u>	Weekly: \$1,275 + 2.5% Overage (Credit against overage \$638)	Weekly: \$1,020 + 1% Overage (Credit against overage \$510)	Weekly: \$2,295 + 3.5% Overage (Credit against overage \$1,148)
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Dramatic Production

<u>Royalties</u>	Weekly: \$1,275 + 3.5% Overage (Credit against overage \$638)
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Pension:

Initial	\$1,025	\$1,025	\$2,050
Weekly	\$ 105	\$ 105	\$ 210

Health:

Initial	\$ 710	\$ 710	\$ 710
Weekly	\$ 130	\$ 130	\$ 130

Per Diem:

	\$250	\$250	\$250
(In NY, LA, Boston, SF, Chicago, Washington D.C.)	\$300	\$300	\$300

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Tiered Tours

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Tiered Tour—Up to 12 weeks:

<u>Category</u>	<u>Director</u>	<u>Choreographer</u>	<u>Director-Choreographer</u>
<u>Musical</u>			
Fee	<u>\$13,315</u>	<u>\$11,115</u>	<u>\$24,430</u>
Total	\$13,315	\$11,115	\$24,430
<u>Dramatic Production</u>			
Fee	<u>\$11,295</u>	n/a	n/a
Total	\$11,295		

Musical

Royalties	Weekly: \$1,225+ 2.5% Overage (Credit against overage \$613)	Weekly: \$1,000 + 1% Overage (Credit against overage \$500)	Weekly: \$2,225 + 3.5% Overage (Credit against overage \$1,113)
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Dramatic Production

Royalties	Weekly: \$1,225 + 3.5% Overage (Credit against overage \$613)
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Pension:

Initial	\$1,025	\$1,025	\$2,050
Weekly	\$ 102	\$ 102	\$ 210

Health:

Initial	\$ 710	\$ 710	\$ 710
Weekly	\$ 130	\$ 130	\$ 130

Per Diem:

	\$250	\$250	\$250
(In NY, LA, Boston, SF, Chicago, Washington D.C.)	\$300	\$300	\$300

Other information:

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SET Tours

Minimum Basic Agreement Rate Schedule

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SET Tours:

<u>Category</u>	<u>Director</u>	<u>Choreographer</u>	<u>Director-Choreographer</u>
<u>Musical</u>			
<u>Fee</u>	\$17,000	\$13,600	\$ 30,600
Total	\$17,000	\$13,600	\$ 30,600
	[\$17,425 effective 1/1/11]	[\$13,940 effective 1/1/11]	[\$31,365 effective 1/1/11]
<u>Dramatic Production</u>			
		n/a	n/a
<u>Fee</u>	\$14,800		
Total	\$14,800		
	[\$15,170 effective 1/1/11]		

Musical

<u>Royalties</u>	Weekly: \$1,200 + 2.5% Overage [\$1,235 effective 1/1/11] (Credit against overage \$600; \$618 effective 1/1/11)	Weekly: \$950 + 1% Overage [\$980 effective 1/1/11] (Credit against overage \$475; \$490 effective 1/1/11)	Weekly: \$2,150 + 3.5% Overage [\$2,215 effective 1/1/11] (Credit against overage \$1,395; \$1,108 effective 1/1/11)
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Dramatic Production

<u>Royalties</u>	Weekly: \$1,200 + 3.5% Overage [\$1,235 effective 1/1/11] (Credit against overage \$600; \$618 effective 1/1/11))
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Pension:

Initial	\$1,025	\$1,025	\$2,050
Weekly	\$ 105	\$ 105	\$ 210

Health:

Initial	\$ 710	\$ 710	\$ 710
Weekly	\$ 130	\$ 130	\$ 130

Per Diem:

	\$250	\$250	\$250
(In NY, LA, Boston, SF, Chicago, Washington D.C.)	\$300	\$300	\$300

Other information:

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